

***“MAKING YOUR
PRESENCE KNOWN AT
THE STATE CAPITOL AND
BEYOND”***

State of the Budget - 2012

- When The Legislature had \$6.6 billion available for expenditure, which was \$168.1 million more to spend in fiscal year 2013 than in the previous year.
- This was up 2.6 percent from fiscal year 2012.
- Oklahoma's constitutional Rainy Day Fund was drained from \$596.6 million to \$2.02 during the recession, but is back up to \$556 million after a record \$306.8 million deposit in July.

State of the Budget

October 2012

- Total collections for October were \$439 million.
- Total income taxes were up 7.9 percent from last year's receipts in October.
- Sales taxes were up over the prior year by 4.4 percent.

Year to Date

- Revenues for the first four months of the new fiscal year that began July 1 were \$1.8 billion; up \$24.5 million or 1.4 percent from the same period of FY-2012.

2013 Issues of Interest

- **Income Tax Cuts**
- **Tax Incentives**
- **Medicaid Expansion**
- **Funding Education Reforms**

Accessing Legislative Information

- The Oklahoma Legislature now places all introduced bills on its website.
- Citizens can now easily track the progress of bills through the legislative process and search for any bills that may interest or affect them.
- Oklahoma State Senate
www.oksenate.gov
- Oklahoma House of Representatives
www.okhouse.gov
- State Legislative Website
www.oklegislature.gov

The Appropriations Process

1. Budget Preparation

- Fiscal year July 1 to June 30
- 123 agencies submit budgets to Office of State Finance and Legislature in September
- Governor's Executive Budget submitted to Legislature in February
- Equalization Board certifies revenue estimates

The Appropriations Process

2. Approval Process

- **Senate and House Appropriations Committees**
 - Review agency requests and Governor's recommendations
- **April - Legislature approves General Appropriations Bill**
 - agency base budget
- **April/May Legislature refines budget priorities**
- **General Conference Committee on Appropriations negotiates spending and a unified budget**
- **Governor enacts or vetoes**
- **Constitutionally mandated balanced budget**

The Appropriations Process

3. Execution

- Agency submits Budget Work Program to Office of State Finance
- OSF rejects or approves
- Joint Legislative Committee on Budget and Program Oversight
- Contingency Review Board – Governor, Senate President Pro Tempore and Speaker of the House
- Agency expenditures can be reviewed and audited at any time by Legislature

Appropriations Committees

A closer look

House of Representatives

Appropriations & Budget

- Education
- General Government & Transportation
- Human Services
- Natural Resources & Regulatory Services
- Public Health & Social Services
- Public Safety
- Revenue & Taxation

State Senate

Appropriations & Budget

- Education
- General Government & Transportation
- Health & Human Services
- Natural Resources & Regulatory Services
- Public Safety & Judiciary

Opportunities and Challenges for 2013 and beyond

- 25 new legislators after '02 election
 - 54 new legislators after '04 election
 - 31 new legislators after '06 election
 - 23 new legislators after '08 election
 - 28 new legislators after '10 election
 - 24 new legislators after '12 election
- With over 100% turnover in the state legislature and new leadership each year, it is vital to develop relationships with your personal legislator and with new legislative members.

Statewide Elected Leaders

- Mary Fallin, **Governor**
- Todd Lamb, **Lieutenant Governor**
- Glenn Coffee, **Secretary of State**
- Gary Jones, **State Auditor and Inspector**
- Scott Pruitt, **Attorney General**
- Ken Miller, **State Treasurer**
- Janet Barresi, **State School Superintendent**
- Mark Costello, **Labor Commissioner**
- John D. Doak, **Insurance Commissioner**
- Bob Anthony, **Corporation Commissioner**
- Patrice Douglas, **Corporation Commissioner**
- Dana Murphy, **Corporation Commissioner**

Basic Overview of State Elected Leaders

- Senate is composed of 48 members
- House of Representative consists of 101 members
- House = 72 Republicans and 29 Democrats
- Senate = 36 Republicans and 12 Democrats

Term Limits Impact

2012 Senate Election

- Half of the Senate stands for election every two years, serving four year terms
- 6 of 24 senators did not draw an opponent.
- 1 open seat vacancy was filled by a newcomer who was the only filer for that position
- 2 Senate members were term limited
- 6 did not seek re-election for the Senate

- **17 senate races in the 2012 election**
- 4 of the elections were decided in primary.
- 13 were decided in the general election.
 - 8 incumbents retained their seats – 4 Republicans and 4 Democrats

Term Limits Impact

2012 House Election

- All of the House membership stands for election every two years, serving two year terms.
- 52 House members seeking re-election did not draw an opponent
- 2 open seat vacancies were filled by newcomers who were the only filers for those positions
- 6 House members were term limited
- 7 did not seek re-election for the House

- **47 house races in the 2012 election**
- 13 of the elections were decided in primary.
- 34 were decided in the general election.
 - 23 incumbents retained their seats – 16 Republicans and 7 Democrats

Term Limits Impact

- **All legislators are term-limited at 12 years of service.**
- **New Leadership (4 to 6 years experience in House and 4 to 6 years in Senate)**
- **New Chairs and Vice Chairs and members in both the Senate and the House Committees**
- **Great opportunities to establish your presence at the state capitol**

How to get involved in a non-partisan way

3 Things OEDC must do. . .

Strategies for Transition:

How to get involved in a non-partisan way

#1

- **Know your Senator and Representative - Personal relationships are key!**

How to get involved in a non-partisan way

#2

- Be informed and express your views on OEDC legislative priorities.
 - Self introduction and thank current legislators for their support in 2012 and share 2013 OEDC Legislative Agenda.

How to get involved in a non-partisan way

#3

- **Develop coalitions with other economic development groups and chambers with common interests.**

How you can participate in the legislative process

- **Be Informed**
- **Express your views**
- **Organized Opinion**
- **Contribute**
- **Vote**

How to write your legislator

- **Addressing state elected leaders**
 - Remember to thank lawmakers for their time and consideration.
 - **EXAMPLE:**
 - The Honorable John or Jane Doe
 - Oklahoma State Senate
 - Dear Senator Doe,
 - OR
 - The Honorable John or Jane Doe
 - Oklahoma House of Representatives
 - Dear Representative Doe,

Addressing state elected leaders

HOUSE ADDRESS

State Capitol Building
2300 N. Lincoln Boulevard
Oklahoma City, OK 73105

phone: 405-521-2711

fax: 405-557-7351

www.okhouse.gov

Addressing state elected leaders

SENATE ADDRESS

State Capitol Building

2300 N. Lincoln Boulevard

Oklahoma City, OK 73105

phone: 405-524-0126

fax: 405-521-5507

swww.oksenate.gov

Meeting Legislators

- **Make an appointment**
 - To contact your legislator write, email or call their local or state offices.
 - Ask their assistant to arrange a time and place either in their office at the capitol or in the legislator's home district.

Meeting Legislators

- **Be Prepared**
 - Know what you want to say. Emphasize how the issue affects you, your community, and your state.
 - Present your views politely, but persuasively.
 - Use relevant facts and research to support your views.
 - If you do not know the answer to a question, ensure the Legislator that you will find out the answer and get back with them.
 - **BE SURE TO FOLLOW-UP!** This is a golden opportunity to further the relationship you are developing.

Meeting Legislators

- **Be on Time** - Make certain you reach your appointment on time or a few minutes early.
- **Be Confident** - Focus on the issue, express your enthusiasm and concern without being overbearing.
- **Be firm** - Find out exactly where your representative stands on the issue. Ask what action he/she intends to take. Do not be afraid to press them for specifics.

Meeting Legislators

- **Be Brief -** Since legislators have extremely busy schedules, plan on getting your message across in 5 minutes or less. Do not get side tracked into small talk. Make your time really count.
- **Listen Carefully -** Be ready to answer questions clearly. If you do not know the answer, admit it and send the answer later. Listen carefully to your representative's viewpoint, even if you disagree.

Meeting Legislators

- After a visit, be sure you leave your business card with the legislator.
- Be sure to leave your business card with the legislator's assistant as well. Legislative Assistants are the gatekeepers for their members. They are loyal and efficient. A good relationship with them is extremely important.

Meeting Legislators

- **Follow up!**
 - Send a thank-you letter to your representative and to the legislative assistant who helped arrange your visit.
 - Also include a summary of your position plus any other new information that supports your views.

Your New Role

- **By making contact and establishing a relationship you are now perceived by your legislator as one of their contacts for OEDC.**
- **If you are called about an issue:**
 - **Take Ownership of the Call.**
 - **Answer their questions or let them know you will find out the answer and get back with them.**
 - **If necessary, refer the call to someone who has the information, but ENSURE THE LEGISLATOR RECEIVES THE FOLLOW-UP.**
 - **Alert Jami and Margaret to the call via email.**

Your New Role

- **Be courteous and responsive**
- **Continue to cultivate these new relationships at the Capitol and, most importantly, at home in your legislative districts.**

2013 OEDC Events

January 8: OEDC Monthly Meeting, Educational Program, Luncheon – 12 p.m.
State Chamber of Oklahoma, Oklahoma City, OK

February 13 (Ash Wednesday): OEDC Economic Development Day at the Capitol – 9 – 11 a.m.;
Blue Room at the Capitol, 2nd Floor, East Hallway, Oklahoma City, OK

March 12: OEDC Members visit legislative leaders at the Capitol and pass out materials, sit in on committee meetings and help with economic development legislation – 1 p.m.; *Blue Room at the Capitol, 2nd Floor, East Hallway, Oklahoma City, OK*

April 9 - OEDC Members visit legislative leaders at the Capitol and pass out materials, sit in on committee meetings and help with economic development legislation. Details forthcoming / No formal lunch or program – 1:00 p.m.; *Blue Room at the Capitol, 2nd Floor, East Hallway, Oklahoma City, OK*

May 14 - OEDC Members visit legislative leaders at the Capitol and pass out materials, sit in on committee meetings and help with economic development legislation. There will be a legislative update from State Chamber lobbyists at this meeting – 1:00 p.m.; *Blue Room at the Capitol, 2nd Floor, East Hallway, Oklahoma City, OK*

2013 OEDC Events

June 11: OEDC Board and Committee Planning Meeting – 11 a.m. – 2:00 p.m.; *State Chamber of Oklahoma, OKC*

August 3-6: SEDC Annual Meeting – Downtown Hyatt Regency, Tulsa, OK

August 13: OEDC/GEDMT Joint Executive Committee Planning Session – 11 a.m. – 2:00 p.m.; *State Chamber of Oklahoma, OKC*

September 10: OEDC Monthly Meeting, Educational Program, Luncheon – 12, p.m.; *State Chamber of Oklahoma, OKC*

October 6-9: IEDC Annual Conference; *Philadelphia, PA*

October 8: OEDC Monthly Meeting, Educational Program, Luncheon – 12 p.m.; *State Chamber of Oklahoma, OKC*

November 12: OEDC Monthly Meeting, Educational Program, Luncheon – 12 p.m.; *State Chamber of Oklahoma, OKC Oklahoma City, OK*

December 10: Joint OEDC/GEDMT Meeting - Holiday Social – (Time and Location TBD)

2013 Legislative Calendar and Deadlines

- **December 14 – Bill Request Deadline**
- **January 8 – Organizational day at State Capitol**
- **January 17 – Bill Introduction Deadline**
- **February 1 – Speaker’s Ball, Embassy Suites in Norman**
- **February 4 – First day of the 2013 legislative session, 1st Session of the 54th Legislature**
- **March 14 – HOUSE & SENATE - Final Legislative Day for Final Passage of a Measure in House of Origin**
- **April 25 – HOUSE & SENATE - Final Legislative Day for Third Reading and Final Passage of a Measure in Opposite House of Origin**
- **May 31 – HOUSE & SENATE - Sine Die Adjournment, no later than 5 p.m.**

Questions and Closing Comments

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